

LEADING Indicators

Leading Consignors by Gross Sales 1997-01

Consignor	No. Offered	Total Sales	SW (% Off.)	GSW (% Off.)	GISW (% Off.)
Taylor Made Sales Agency, agt	2,418	\$209,988,100	132 (5%)	48 (2%)	14 (0.6%)
Eaton Sales, agt	1,638	\$203,009,900	106 (6%)	44 (2.7%)	7 (0.4%)
Lane's End, agt	811	\$158,504,100	66 (8%)	30 (3.7%)	10 (1.2%)
Three Chimneys Farm, agt	441	\$61,172,400	27 (6%)	14 (3.2%)	4 (0.9%)
Denali Stud, agt	734	\$60,782,300	43 (6%)	15 (2%)	6 (0.8%)
Mill Ridge Sales, agt	358	\$47,716,200	32 (9%)	20 (5.6%)	9 (2.5%)
Dromoland Farm, agt	245	\$33,421,500	18 (7%)	5 (2%)	2 (0.8%)
Gainesway Farm, agt	275	\$32,971,500	22 (8%)	7 (2.5%)	2 (0.7%)
Fred Seitz, agt	430	\$29,657,482	21 (5%)	13 (3%)	1 (0.2%)
Walnut Green, agt	409	\$28,418,100	23 (6%)	7 (1.7%)	2 (0.5%)
Highclere Sales, agt	625	\$27,670,000	31 (5%)	13 (2.1%)	4 (0.6%)
Bluegrass T'bred Svcs, agt	369	\$27,238,300	16 (4%)	8 (2.2%)	1 (0.3%)
Calumet Farm	163	\$26,861,200	17 (10%)	9 (5.5%)	1 (0.6%)
Summerfield, agt	1,169	\$26,620,900	50 (4%)	15 (1.3%)	4 (0.3%)
Darby Dan Farm, agt	368	\$26,428,700	18 (5%)	4 (1.1%)	1 (0.3%)
Walmac International, agt	584	\$24,124,700	35 (6%)	11 (1.9%)	1 (0.2%)
Middlebrook Farm, agt	92	\$22,952,500	14 (15%)	10 (10.9%)	1 (1.1%)

Leading Buyers by Total Purchase Price 1997-01

Buyer	No. Bought	Total Price	SW (% Bought)	GSW (% Bought)	GISW (% Bought)
John Ferguson Bloodstock	185	\$132,292,000	19 (10%)	13 (7.0%)	2 (1.1%)
Demi O'Byrne	89	\$98,060,000	24 (27%)	19 (21.3%)	7 (7.9%)
Padua Stables	113	\$77,497,000	8 (7%)	6 (5.3%)	2 (1.8%)
Eugene Melnyk	154	\$64,824,406	15 (10%)	6 (3.9%)	2 (1.3%)
Shadwell Estate Co.	77	\$39,442,000	11 (14%)	7 (9.1%)	2 (2.6%)
The Thoroughbred Corp.	89	\$37,357,000	8 (9%)	6 (6.7%)	2 (2.2%)
Robert & Beverly Lewis	82	\$34,950,000	8 (10%)	6 (7.3%)	3 (3.7%)
Buzz Chace, agent	205	\$30,920,529	19 (9%)	9 (4.4%)	3 (1.5%)
Reynolds Bell Jr., agent	53	\$23,789,000	8 (15%)	3 (5.7%)	0 (0%)
Narvick International	181	\$22,523,900	8 (4%)	2 (1.1%)	1 (0.6%)
Frank Stronach	90	\$18,151,316	5 (6%)	2 (2.2%)	1 (1.1%)
John C. Oxley	50	\$15,322,000	5 (10%)	4 (8.0%)	2 (4.0%)
B. Wayne Hughes	38	\$13,625,000	0 (0%)	0 (0%)	0 (0%)
Overbrook Farm	41	\$12,720,000	6 (15%)	3 (7.3%)	1 (2.4%)
G. Watts Humphrey Jr.	65	\$12,715,000	8 (12%)	2 (3.1%)	1 (1.5%)
Ben Glass, agent	68	\$12,475,000	6 (9%)	5 (7.4%)	2 (2.9%)
Darley Stud Mgmt	56	\$11,249,000	8 (14%)	4 (7.1%)	1 (1.8%)

Auction Abbreviations

ALBAUG, Can. Thoroughbred Horse Society Alberta Summer sale; ARZNOV, Ariz. Thoroughbred Breeders Assoc. Fall Mixed sale; BAROCT, Barretts Fall sale, CALAUG, Calif. Thoroughbred Breeders Assoc. Select sale; EASOCT, Fasig-Tipton Midlantic Eastern Fall sale; FTKJUL, F-T Kentucky Select sale; FTKOCT, F-T Kentucky Fall sale; FTSAUG, F-T Saratoga Select sale; KEEJAN, Keeneland Horses of All Ages sale; KEEJUL, Keeneland July Select sale; KEESEL, Keeneland September Select sessions; KEESEP, Keeneland September sale; OBSAUG, Ocala Breeders' Sales open and select sale; OBSWIN, OBS Winter Mixed sale; ONTAUT, Canadian Breeders Sales Company Fall Mixed Sale; ONTSEP, Can. Breeders Sales Ontario select sale; RUIAUG, Ruidoso Annual Thoroughbred Mixed Sale; SARAUG, F-T New York Preferred sale; TEXAUG, F-T Texas sale; WASAUG, Washington Thoroughbred Breeders Assoc. Summer sale; WASDEC, WTBA Winter Mixed sale.



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